

Recruiting

For the Spanish office of RIB Software SE we are searching Construction Software Consultant

About RIB

RIB Software SE is a global leader of digital transformation for building and construction industries, providing the most cutting-edge software technologies and innovative working methods to increase industry productivity. RIB's iTWO is a cloud-based SaaS platform, offering a sophisticated and integrated solution to improve efficiency, collaboration and project control across construction projects. The company was founded in Stuttgart, Germany in 1961, listed in the Frankfurt Stock Exchange in 2011, have products used across a portfolio of 100 billion USD projects annually, with 1,500+ employees in 30+ offices across 5 continents that serve 15,000+ clients in the building and construction sectors. RIB is regarded as the benchmark for construction technology.

Our Spain sales team currently has a new vacancy for a talented and hungry consultant that is looking for the next challenge and the opportunity to strengthen their consultancy skills in a fast-paced environment. The successful applicant will play a crucial role in the iTWO team to assist in achieving the company's objectives and be part of the company's accelerated growth path.

You must be comfortable dealing with mid-large size customers. You will receive training in all aspects of iTWO and develop an understanding of the Construction Technology Industry.

Job Skills & Qualifications Required:

- Bachelor's degree or higher degree in architecture, civil engineering, quantity surveyors, or computer science-related.
- Knowledge of the AEC Industry and understanding of IT and construction processes. Experience in construction, contracts, purchases, budgets, estimates, ...
- Desirable more than 3 years of experience in implementation of medium and large projects with a high technological degree
- Experience in project management including, planning, documentation, multi-task and time management.
- Being a Team Player with a Can-Do attitude and demonstrated ability to work in a team environment.
- Ability to build rapport with a varied mix of people ranging from professional consultants, contractors, developers and government departments.

- Fluent in English verbal and written.
- Flexibility to the activities and schedules required by the project
- Availability to travel when necessary.

Job Responsibilities:

- Involve with AEC clients about their project management requirements, dealing with pre-sales activities to potential clients.
- Conduct detailed analyses of construction clients' business processes, develop and manage the complementation of RIB construction software solutions. Use interviews, surveys etc. to collect necessary data
- Meet with customer management or appropriate staff to understand their requirements
- Provide construction knowledge to the consulting team, together with IT consultants to provide solutions to construction clients for the Spanish market
- Deliver training to internal consultant and clients
- Construction project management process redesign or product customization with project member based on client's requirement
- Technical consultancy including business reports, queries and procedures under a professional mindset
- Preparation and execution of iTWO Labs. Detailed analysis and mapping of customer processes and manage the adequacy of iTWO, MTWO solutions.
- Proposals Preparation
- Provide technical training to functional users and build up training manuals
- Management of the installation, data migration, configuration and interfaces that ensure the compatibility of the client's server and network environment.
 - The direction of implementation projects
 - Analysis and requirements Setting Monitoring and Commissioning
 - Provide support after installation evaluating queries, functionality problems and responding to the client in a timely manner.
 - Redesign of processes and adaptation to the client working with the team in their requirements.

Please, send English CV to empleo@rib-software.es, subject: Business Development.
One DIN-A4, no photo, no ID of age or gender.

www.rib-software.es