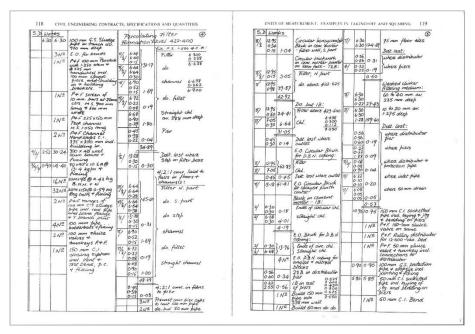




Cost estimate in the UK's cultural environment

Cost management in the cultural environment of the United Kingdom, which includes the Commonwealth and Middle East countries, and to some extent the United States, has a historical origin.

The traditional way of executing the works, of which El Escorial is a good example, was by administration. The materials and wages provided were controlled daily and paid to the different subcontractors or suppliers, without a prior estimate of the works.



Classic example of British-style measurements

The date of the fire and the subsequent reconstruction of London in 1666 is usually indicated when many owners begin to build their houses and they begin to pay for the result of the work done, not for the means used. In this way, independent specialists or "measurers" appear to quantify this work *a posteriori* and pay for it based on prices negotiated with trade contractors. These professionals were mainly experts in mathematics, due to the difficult quantification of stonework and masonry, as also reflected in the similar profession of "geometra" Italy. The first standards for measurements were published in the 17th century, but the cost was only known at the end.

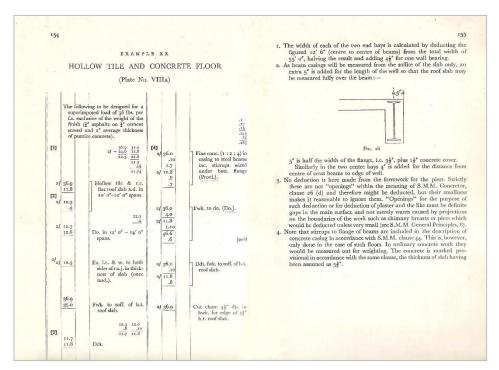
At the beginning of the 19th century the use of the general contractor chosen by bidding price became popular, for which there had to be a detailed project.

The engineers, given the variability of civil works, propose that it be contracted based on a unit price applied to approximate quantities and then the amount actually executed is paid, a method that is still in force, for example, in the contracting of public works in Spain.

The architects used to include as part of their job the final measurement of the work executed and the resolution of disputes with the contractor, but now they also had to

detail the plans much more and prepare measurements that would serve as a basis for the contractors' biddings, avoiding that each one offers on completely different measurements. As a solution, it was adopted to carry out equal measurements for all, the Bill of Quantities BoQ, made by the architect or an independent measurer, and that this job be paid by the winning contractor.

Thus, the Quantity Surveyor QS was born at the beginning of the 20th century as a profession officially in charge of carrying out the BoQ, which is currently grouped in the Royal Institute of Chartered Surveyors, RICS.



Willis J., Arthur, Elements of Quantity Surveying

In the United States, the independent profession did not develop and construction companies are usually in charge of preparing measurements and prices, resulting in very poorly detailed documents that give them greater control. Perhaps as a result of this situation, the designers are forced to develop in enormous detail the specifications or specifications, which in the European alternative are unnecessary because they are collected in work units descriptions.

Martin Brook, Estimating and Tendering for Construction Work, Routledge, Nueva York, 2017

The Quantity Surveyor: Missing in Action in the USA, Brian Bowen. Georgia Institute of Technology, Atlanta, USA. Proceedings of the Third International Congress on Construction History, May 2009

In the Spanish environment and Latin countries the designer assumes the measurements of his own project and in Spain, by law, he also has to prepare the cost estimate, a true anomaly in the world.

It is even considered good practice to use measurement "bags", quantities that do not exist in the project to have hidden counterparts with the contractor.

Fernando Mansilla, Apuntes de mediciones, valoraciones y presupuestos de obras, Sevilla, 1978.

As a result, the measurements are not reliable and construction companies often remeasure the project.

As for setting the prices in the project, a requirement of the works for the administration, thought in origin surely to avoid abuses, it has become a perverse practice. In public works they are high, so that the companies have margin for the lowering the biddings, in private work prices are low so that the owner pays less taxes and, surprisingly, less professional fees.

Unit price analyses or price breakdowns, which are also required for public works in Spain and similar environments, make sense when carried out by a construction company to analyse its costs, but not to figure in the project estimate.

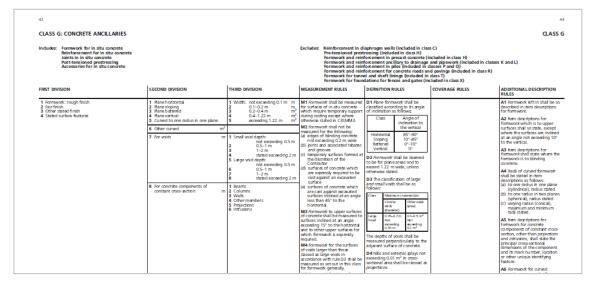
The tradition of British measurements

As such a profession, the QS have generated norms and procedures with a certain exclusionary and union character. Thus, together with good construction practices, they introduce many overly detailed and cumbersome criteria, too complicated for today's needs.

The following two examples show how to measure slab and floor edge forms, by length or by area, but with two completely different criteria, depending on the standard chosen.

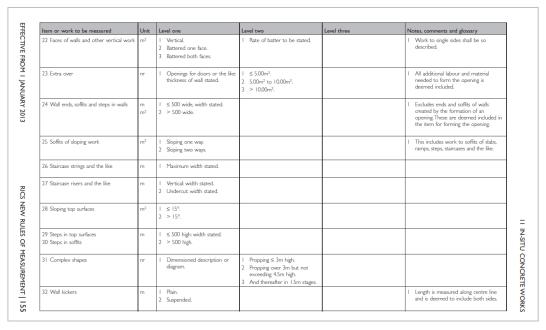
INFORMATION PROVIDE	D				MEASUREMENT RULES	DEFINITION RULES	COVERAGE RULES	SUPPLEMENTARY INFORMATION
which accompany the bills (a) the relative positions (b) the size of members (c) the thickness of slabs	of quantities: of concrete members	ings under A Preliminaries/Gene	ra! con	nditions or on further drawings	MT Except where otherwise stated, formuch is investigated for the stated for the surfaces of the finished structure which require temporary support during casting. MZ Curved work is so described with the radii stated.	11 Plain formwork surfaces are those which contain no stops, rebates, peckets or other discontinuities D2 Formwork lettr in is that which is not designed to remain in position but is nonetheless impossible to remove D3 Permanent formwork is that which is designed to remain in position	C1 Formwork is deemed to include adaptation to accommodate projecting pages, reinforcing bars and the like the like C2 Formwork is deemed to include all cutting, splayed edges and the like	S1 Kind and quality of materials and propping requirements for permanent formwork S2 Basic finish where not at the discretion of the Contractor
1 Sides of foundations	1 Plain vertical	1 Height > 1.00 m	LD _S	1 Leftin	M3 Passings of ground	D4 Foundations include		
Sides of ground beams and edges of beds	2 Dimensioned description	2 Height ≤ 250 mm	m	2 Permanent	beams are not deducted from area of formwork.	bases and pile caps D5 Edges of suspended		
3 Edges of suspended slabs		3 Height 250 – 500 mm				slabs exclude those associated with attached		
4 Sides of upstands		4 Height 500 mm - 1.00 m				beams at slab perimeters		
5 Steps in top surfaces								
6 Steps in soffits								
 Machine bases and plinths 			-					

SMM7 Standard Method of Measurement of Building Works, 1922-1998



ICE CESMM Civil Engineering Standard Method of Measurement 2012

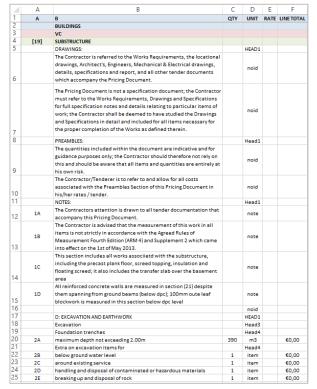
SMM7 was replaced as of 2013 by New Rules of Measurement, NRM, promoted by RICS, much simpler, but many projects are still required to be measured based on SMM7 by inertia.



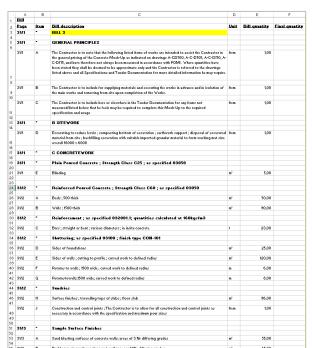
New Rules of Measurement volume 2, NRM2

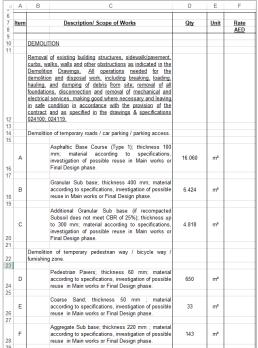
Pricing

In the environment in which we focus, it is always the contractors or, in any case, entities independent of the designers, who set the price for the work units, "work packages" or "line items".



F	E	D	C	В	A
الكمية		الوحدة	tion to the same of the same o	2121	العواصفة
بالأحرف	بالأرقام	UNIT	DESCRIPTION	ITEM	SPECS
			of selection 1		1
			FOUNDATIONS		
			TOURDATIONS		_
			الاساسات الخاصة	1.1	1
			Special Foundations		1
			أساسك الليضة	1.1.1	1
			Raft Foundation		-
كلتان وتلاشاتة وبنسا	2365	3.	غرسلة عانية (20 ميدا بلكال نوع V) صب في النوقع ثنت الليشة سنك 100 مم	1.1.1.1	033000
000	1 2003	٠,	Cast - in - place 20 Mpa, type V, lean concrete, under raft foundation 100		
			mm thick		1
كف رماتة وخس	1185	3-	غرسانة عانية (20 ميبا بلسكال نوع V) صيب في العوقع نعت الثبشة سنك 50 ي	1.1.1.2	033000
وشاتون			Cast - in - place 20 Mpa, type V, lean concrete,		
			under raft foundation 50 mm thick		1
		\sim	9111011111111		
شنع وعشرون لفا	29892	3,	خرسانة (40 ميجا بشكل نوع 1 واضافة ميكروسيليكا) صب في النوفع للبشة شاسلا كافة التسليح والعزل	1.1.1.3	
وشانستة واثنان ونسجون			والقوالب وكافة المنظرمات وتشمل ليضا مصدأت الميادو الاسياخ الرابطة بوصلات المنب		033000
ونسون			Cast - in - place concrete 40 Mpa, type I with microsilica, raft foundation		1
	1		including reinforcement, dampproofing, water proofing, formworks and		1
	1		accessories in addition to the rubber water stops and connecting bars at		1
			construction joints		1
					1
					1
					1
		L			
					1
					1
					-
			بقطة الأرضية	1.2	1
			Slab on Grade		1
			بخطة الأرضية	1.2.1	
	_		Standard Slab on Grade		-
عجت وعشرون ك	23355	3.	أصال الردم الحبيبية للشوية كنت بلاط الأرضية، مع النك على طبقات	1,2,1,1	312000
واللائمانة وخسن واللائمانة وخسن	20000	, v.	Drainage fill to make up levels under slab on grade; compacted in layers	1.6.1.1	312000
وحسون	1				1
		111			-
عجد وسار عجسا	3360			1,3,1,2	Ι,
عدب اوها وعدما و ڪون	3360	-3-	خرسانة (35 ميدا بلنكال نوع 1 وانسانة ميكروسيليگا) مسب في العاص شايدًا گفة الطبيع و العراق ا اقرائب و كاف تشكر مات	1.3.1.2	033000
		_	Cast - in - place concrete 35 Mpa , type I with microsilica including,		1
	1		reinforcement vapor barrier (polyethelene sheets), formworks and		1
			accessories		
			حاجز رأسي علي محور ٨	1,3	1
			RC Upstand on Axis A		-
ثدائي وخصون	58	3,	خرسانة (40 ميدايلنگال نوع 1 واضافة ميكروسوليكا) مستوفى الموقع شاملاً كافة الشلوح و العزل و	1.3.1	Ι -
	, ,,,	**	هرسته (40 ميد بننگان و ج ا و اصفه ميتروسينيد) مشاعي صوفع شدد کنه اصفح و تعران و اقر آلب ر کانهٔ السنگرمات	1.3.1	033000
	1		Cast - in - place concrete 40 Mpa, type I with microsilica including		1
			reinforcement, dampproofing, water proofing, formworks and accessories		
			حاجز رأسي بين سبين CMC & CMP	1,4	
	_		RC Upstand Between CMC & CMP Buildings		-
	100	3.	خرسانة (40 ميما باسكال نوح 1 واضافة ميكروسوليكا) صنب في الموقع شاملاً كافة النسليج و العزل و	1,4,1	1
					033000





BoQs for tender, delivered in Excel

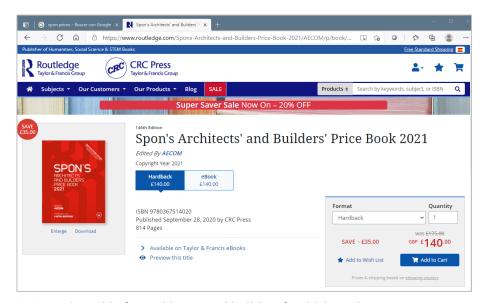
In the absence of an exchange format such as BC3, the one used in Spain, these measurements are delivered to potential bidders in non-usable digital PDF documents or in Excel sheets without a predefined structure.

Price allocation

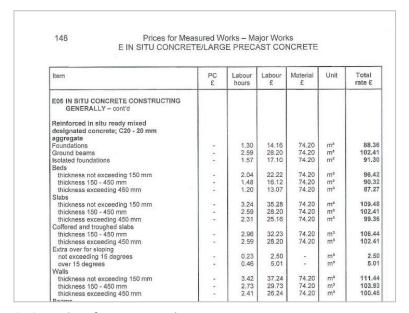
As already mentioned, the allocation of prices corresponds to professionals and companies that are much more specialized than the usual ones in our environment. Therefore, there is not so much need for publicly accessible price databases, rather each company has its own procedures to obtain them.

Accessible tools are few, expensive and not digitally interoperable. Generally, they do not contain unit price analysis or breakdowns, but rather a generic breakdown, for example, labour, machinery, and materials.

SPON is available in the UK, exclusively on paper or in eBook format, which only allows manual consultation and use. Each title, like the one presented in the image, refers to a specialty, such as facilities, civil works, urbanization, etc.

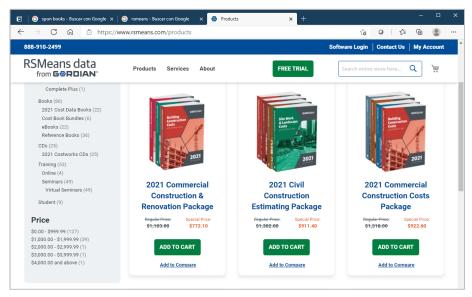


SPON price table for architects and builders for thick work

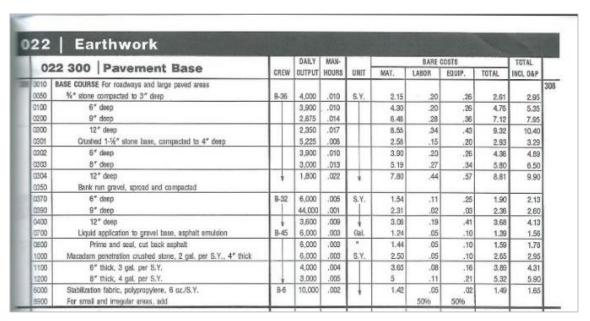


SPON Prices for concrete elements

The RSMeans pricing table is available in the United States and, as mentioned, there is more need and availability for specification generation systems, such as BSD Speclink.



https://www.rsmeans.com/products



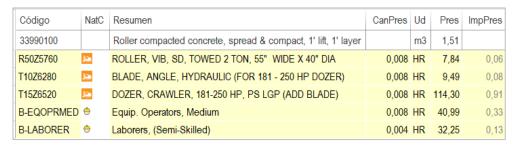
R.S. Means Earthmoving Prices

An analysis with Presto of a price taken from this table can be seen below.

An international price table in English is supplied with Presto, which breaks down the prices into their specific components of labour and machinery, plus a generic concept of materials.



Chapters of the international price table AllCostData



Unit Price Analysis of AllCostData International Price Chart

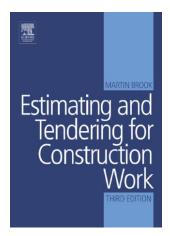
Cost estimation

The calculation of prices or estimated costs is carried out with two approaches, as is the case in the rest of the world.

- Prices based on a breakdown or standard, which allow obtaining the estimated unit cost in relatively independent conditions of a specific work and its surroundings. These prices are multiplied by the desired quantity and added with other similar ones to obtain the total amount.
- Prices are calculated taking into account from the origin the total quantities and means needed for a specific situation, called operational prices or first principles pricing.

Project professionals use the first system, which generally come from historical price and value tables, and construction companies use a combination of the second, for the most important components of the work, and the first, for all the others.





This text proposes some representative examples of each case.

Unit price analysis

	yoical 11 In situ concrete				-				ì
	Reinforced in situ concrete; mix369m³	B, 20mm	aggre	egate; ho	rizontal wo	rk; ≤ 300	thick in s	tructu	res
item	details				analysis				net
ref:	description	quant	unit	rate	lab	plt	mat	s/c	unit rate
	From an inspection of the drawings, it can be								
	seen that 20% of the concrete is in 200mm beds	-	H						
	and 80% in upper floor slabs 275mm thick								
	Hourly rate for concrete gang:		Н						
	Working ganger	1	br	14.00	14.00				
	Labourers (4nr)	4	hr	13.00	52.00				
	Carpenter in attendance	1	hr	18.00	18.00				
	* Poker vibrator (2nr)	2	hr	3.00		6.00			
	* Concrete pump	1	hr	54.00		54.00			
	Rate for concrete gang	1	hr		84.00	60.00			144.00
	Effective rate for one operative (÷5)	1	hr		16.80	12.00			28.80
Mat	Concrete price from supplier	1	m³	90.00			90.00		
	Waste for concrete in beds (0.075*20%)	0.015	m³	90.00			1.35		
	Waste for concrete in slabs (0.05*80%)	0.04	m³	90.00			3.60		
Lab	Concrete operative for ground beds (1.25hr*20%)	0.25	hr	16.80	4.20				
Pit	* Vibrator and pump ditto	0.25	hr	12.00		3.00			
Lab	Concrete operative for floor slabs (2.25hr*80%)	1.80	hr	16.80	30.24				
Pit	* Vibrator and pump ditto	1.80	hr	12.00		21.60			
	_	1	1	- 1	- 1	1	- 1		1

Calculation as unit price

It is an average unit price, which is valid for both concrete beds and slabs. First, the price of the concrete equipment is studied, which includes the operators, the vibrator and the pump. This price is divided by the base or reference production of 5 m3.

The amount of concrete is increased by prorated loss percentages that are different for the beds and slabs and the cost of the newly calculated equipment is added in the same way, correcting the base production for factors that are also different. The habit of using operational prices makes this price is not a pure unit price, since the proportion of beds and slabs must be calculated in advance and the price obtained is only valid for that exact proportion

In Presto a specific auxiliary price is created.



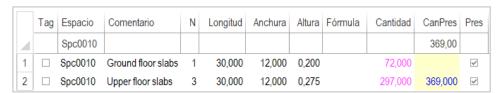
Auxiliary price with the concrete equipment

This auxiliary price is entered using the production in a compound price in which the percentage of losses and the proportion of beds and slabs are visible, so that it is easier to verify the result and modify it to adapt it to other situations.



Unit price

Quantities are entered as measure lines, calculating using the dimension columns.



Takeoff lines

However, it is more appropriate to create two different unit prices, as seen below, which can be used regardless of the proportion of slabs and slabs.

Losses can be entered as a percentage type concept, which is applied automatically based on the mask to the left of the "%" character. The percentage is entered as "1%" and adjusted in the factor so that it can be different each time it is used in a work unit. In this way, the concrete price is only entered once and the total volume required in the work can be directly obtained.



Separate unit prices with losses introduced in percentage-type concepts

It is even easier to enter losses into the concrete factor filed.



Losses directly in the amount

Or do it directly in the quantity, which is easy to see when the base quantity is one unit.

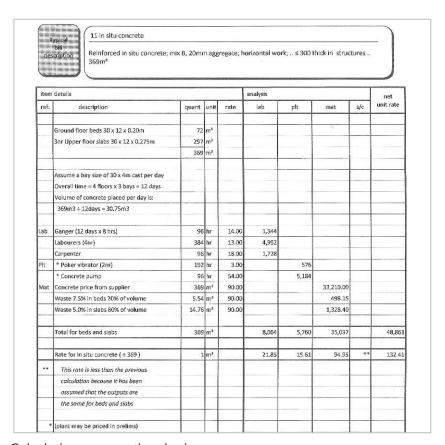


Losses directly in the amount

First principles

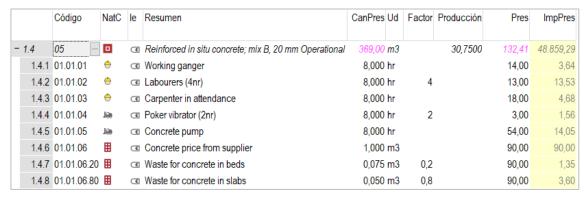
In this case, the estimated total time is first calculated and the cost of the equipment during those days is studied. The overall cost of concrete and the average estimate for losses are added, although in this case the actual measurements of each type could be used.

The total cost is divided by the volume of concrete to compare the unit cost with that obtained previously.



Calculation as operational price

In Presto the same calculation is carried out, adding the number of resources explicitly and the production, which only affects the resources of labour and machinery.



Operational price in Presto

The original text indicates that the unit cost obtained is lower than the previous unit cost because the same production has been assumed for screeds and slabs.

Can the reader check if this explanation is correct before reading on?

Solution

In the first place, it is rare that the resulting price using averages is lower than that of the two cases separately, and very different from the price of the item with the majority share. The reality is that a different production has been used in the two ways of calculating the price.

In the unit price, the production per day used is:

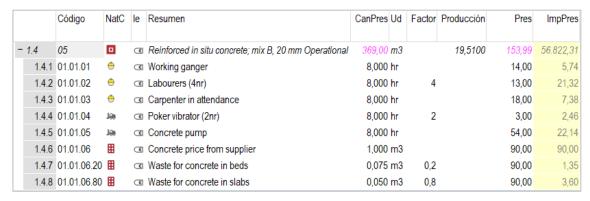
```
Beds: 5 / (1.25 \text{ hours } / \text{ m3}) * 8 \text{ hours } / \text{ day } = 32.00 \text{ m3 } / \text{ day}
Slabs: 5 / (2.25 \text{ hours } / \text{ m3}) * 8 \text{ hours } / \text{ day } = 17.78 \text{ m3 } / \text{ day}
```

For the operating price, 30.75 m3 / day has been used, thus obtaining a price similar to that of the beds and much lower than that of the slabs.

If the output from the unit price analysis is correct, the approximate average output would be:

```
0.2 / 32 + 0.8 / 17.78 = 19.51 \, \text{m} \, 3 / \, \text{day}
```

With this production, the operational analysis of the price coincides exactly with the calculated variable cost.



Operating price with production used in unit prices

If, on the contrary, the production of the operating price is correct, which is most likely, the base production of the equipment can be calculated from that value:

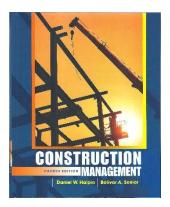
```
Production (m3 / hour) = (72 m3 x 1.25 + 207 m3 x 2.25) / 96 hours = 7.90 m3 / hour
```

We replace the production of the example of 5 m³ / h by this value in Presto and obtain prices whose amounts, both by averages and separately, coincide with each other and with the one calculated operationally.



Prices with the correct production

Halpin, Construction management. John Wiley & Sons Inc, 2010



Unit prices

description	Material description	Quantity	Unit	Cost
Layout	Stakes 2 x 4 x 24 8 ea.	10.3	BF	0100
Place rebar	#5 st. 2 PCS 16 - 2	32.3	LF	0320
	Tie wire	1	Roll	0320
Cost and cure	footing			
	Concrete	1.23	CY	0330
	Curing compound	.25	Gal	0337
Erect CMU wall				
	CMU 8 x 8 x 16 stretcher	143	Ea	0412
	CMU 8 x 8 x 16 corner	14	Ea	0412
	CMU 8 x 8 x 16 corner	16	Ea	0412
	Scaffolding 4' x 4' x 6'	2	Sec.	0100
	Mortar	.27	CY	0412
Form bond beam				
	2 x 4 (4 - 15' - 0")	43.5	BF	0310
	2 x 2	12.7	BF	0310
	1 x 2	2.0	BF	0310
	3/4" ext ply	60.3	SF	0310
	Snapties 8"	24	Ea	0310
	Nails 8d	1.5	Lb	0310
	Nails 6d	.4	Lb	0310
	Form oil	.07	Gal	0310
Place bond beam	rebar			
	#6 rebar (str.)	28.67	LF	0320
Cost and cure	Bond beam			
				0330
	Curing compound	.05	Gal	0337
Strip forms and r				
	Grout	1	CF	0339.
	Layout Place rebar Cost and cure Erect CMU wall Form bond beam Place bond beam Cost and cure	Stakes 2 x 4 x 24	Stakes 2 x 4 x 24 8 ea. 10.3	Stakes 2 x 4 x 24

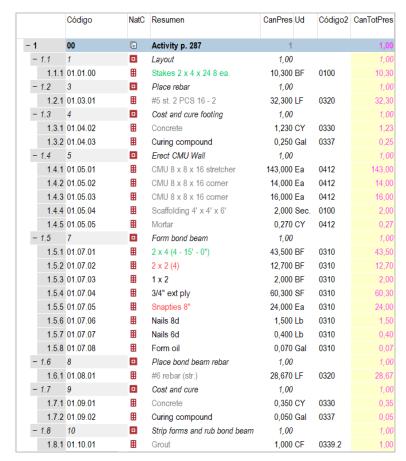
List of activities and materials p. 287

The calculation method is manual, as can be seen because the same concepts have different names on the same page (concepts in green in the Presto image) and in the sum of quantities list (concept in red).

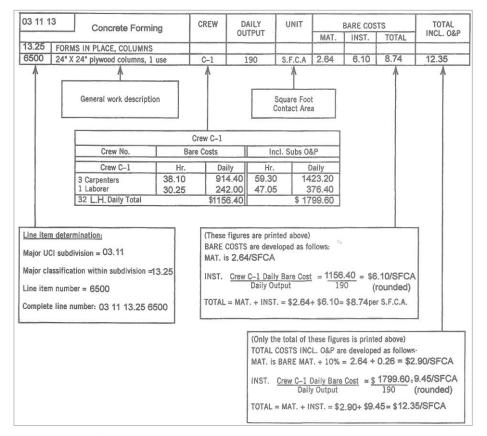
Description	Activity code	Sub- quantity	Waste	Total quantity	Unit	Cost code
						-
2 x 4 Lumber	Total	53.8	10%	60.0	BF	
	1	10.3				0100
	7	43.5				0310
2 x 4 Lumber	7	12.7	10%	14.0	BF	0310
1 x 2 Lumber	7	2.0	10%	2.25	BF	0310
3/4" Exterior plywood	7	60.3	10%	66	SF	0310
Curing compound	Total	.30		1	Gal	0337
	4	.25				
	9	.05				-
Snap ties 8"	7	24.	5%	25	Ea	0310
Nails 8d	7	1.5		3	LB	0310
Nails 6d	7	.4		1	LB	0310
Form oil	7	.07		.25	Gal	0310

Materials Summary

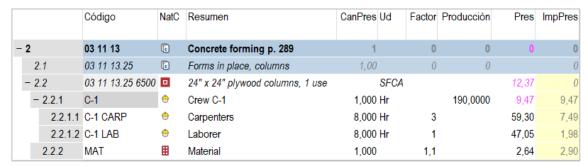
In Presto, prices are calculated and the total amount is obtained in the same step. Concepts in gray are not on the previous addition sheet.



Prices calculated in Presto and total quantities



Explanation of a price according to R.S. Means



The same price formed in Presto

Operational prices

The calculation of the operating price of concrete is based on a team, with a fixed production per hour, but it is complicated by using loss percentages, which affect the concrete, and efficiency factors, which affect the team, different in each component (slabs, walls, beams) and sometimes at each level.

It is also unnecessary to repeat the calculation when the price is the same, as in the two units of beams and walls, which can be entered more easily using take-off lines associated with the same work unit.

Concr	rete Placing Cre	w										
(Quantity	Member		Rate	Total/	Hour						
	1	Carpenter foren	nan	\$40.00	\$ 40	.00						
		Cement masons		\$36.00	\$ 72	.00						
	1	Pumping engine	eer	\$38.00	\$ 38	.00						
		Laborers	\$28.00	8.00 \$196.00								
	1	Concrete pump	\$24.00	\$ 24	.00							
			Crew hourly ra	ate \$370	.00							
	Production rate of crew under normal circumstances (efficiency factor 1) = 12 cu yd/hr. Average labor cost/cubic yard = \$370/12 = \$30.83.											
	Area	Quantity	Percent Waste	Efficiency Factor	Labor Cost/ Cubic Yard	Activity Cost						
1. F	oundation	53.2	15	0.9	\$34.25	\$ 1,822						
	Vall to elevation 44.67	52.9	12	0.8	38.54	2,039						
3. S	lab 10 in.	1.3	30	0.3	102.77	134						
	eams elevated 44.67	10.5	15	0.7	44.04	462						
	eams elevated 45.17	9.1	15	0.7	40.44	401						
	lab elevation 44.67	8.7	10	0.7	40.44	383						
	nterior wall	5.5	15	0.4	77.07	424						
8. S	lab elevation 54.17	6.3	10	0.75	41.11	259						
9. V	Valls 244.67 -254.17	57.2	10	0.8	38.54	2,205						
10. V	Valls 254.17 -267	42.0	10	0.8	38.54	1,619						
	loors elevated 267	8.9	10	0.9	34.25	305						
12. N	Manhole walls	27.3	10	0.85	36.27	990						
13. F	Roof	14.0	15	0.7	44.04	617						
14. F	Ieadwall	8.5	10	0.8	38.59	328						
	Total direct	labor cost for c	concrete		\$11,988 sa	ay \$12,000						

Operational calculation of concrete price (labour only)

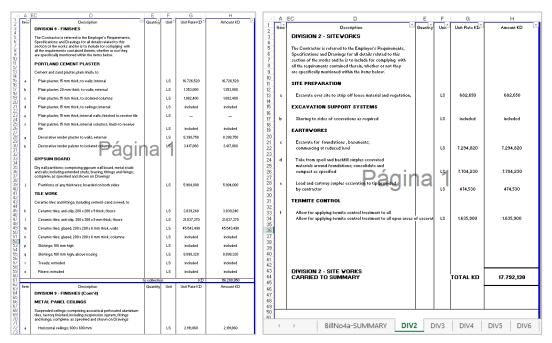
		Código	NatC	Resumen	CanPres Ud	d Factor	Producción	Pres	ImpPres
- 3		02.03	•	Concrete resource based p. 294	1 C)	Y 0	0	11.953,78	11.953,78
_	3.1	02.03.02		Foundation	53,20 C	Υ	0,9000	34,26	1.822,63
	- 3.1.1	CREW	+	Concrete Crew	1,000 Hr	r	12,0000	30,83	34,26
	3.1.1.1	02.04	+	Carpenter foreman	1,000 Hr	1		40,00	3,33
	3.1.1.2	02.05	\ominus	Cement masons	1,000 Hr	2		36,00	6,00
	3.1.1.3	02.06	\ominus	Pumping engineer	1,000 Hr	1		38,00	3,17
	3.1.1.4	02.07	$\stackrel{\bullet}{\ominus}$	Laborers	1,000 Hr	7		28,00	16,33
	3.1.1.5	02.08	100	Concrete pump	1,000 Hr	1		24,00	2,00
	3.1.2	02.03.02.02	H	Concrete	1,000 CY	Y 1,15			0
+	3.2	02.03.03		Wall	52,90 C	Υ	0,8000	38,54	2.038,77
+	3.3	02.03.04		Slab 10 in.	1,30 C	Υ		102,77	133,60
+	3.4	02.03.05		Beams	33,60 C	Υ		44,04	1.479,74
+	3.5	02.03.06		Slab	8,70 C	Υ		44,04	383,15
+	3.6	02.03.07		Interior wall	5,50 C	Υ		77,08	423,94
+	3.7	02.03.08		Slab	5,50 C	Υ		41,11	226,11
+	3.8	02.03.09		Wall	107,70 C	Υ		38,54	4.150,76
+	3.9	02.03.19		Floors	8,90 C	Υ		34,26	304,91
+	3.10	02.03.20		Manhole walls	27,30 C	Υ		36,27	990,17

The same price in Presto

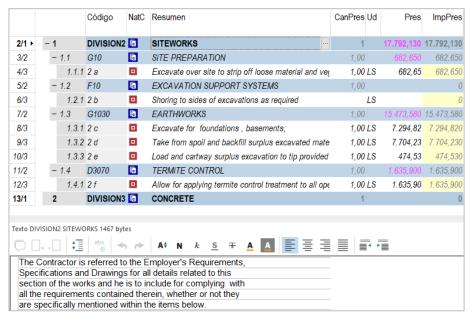
The estimate

As already mentioned, the lack of a standard format forces to deliver the estimates in Excel and many times in PDF documents, which cannot be processed digitally, even in supposedly BIM environments.

The format of the figure below is usual, an Excel sheet paginated in such a way that the rudimentary coding, based on the letters of the alphabet, restarts on each page, within the same chapter, generating duplicate references.



Examples of Valued Bill of Quantities



The estimate of the right Excel sheet in Presto